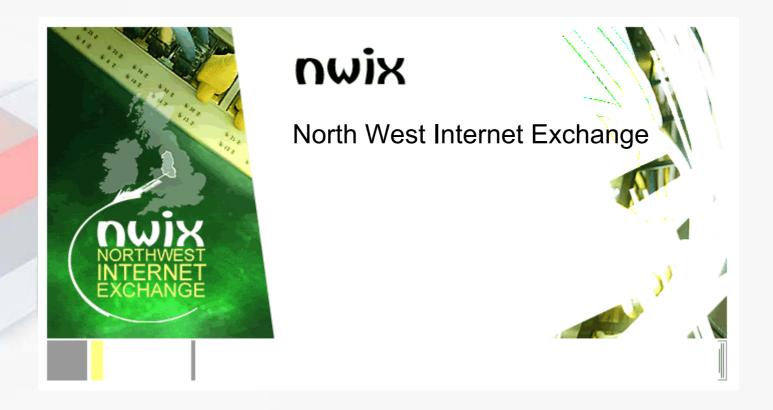


Powered by NWIX Peering LAN



Presented by Nick Whittaker

Powered by NWIX Peering LAN

MaNAP continues as an independent mutual not-for-profit trade representative organisation for the ISP community

- Charges a £1.00 per member joining fee
- Meets quarterly to discuss, recommend review and approve services or policies designed to be beneficial to the community
- Members required to contract for services on the NWIX peeing LAN
- Five new members in the last quarter
- Increased interest in MaNAP Due to NWIX product sets Strong pipeline for the next year

Northwest Internet Exchange

The Company

- Operates on a not-for-profit basis
- Works with Private and Public sector organisation to stimulate growth in the digital sector both within the region and throughout the UK
- Provides the NWIX Peering LAN Services exclusively to MaNAP Members

Northwest Internet Exchange

About the network

- North West regional network, phased deployment
- Initial deployment 10GE over dark fibre
- 24 x 7 Management / Monitoring
- Connection in to key data centres within the region
- Diverse fibre path
 - Phase 1 build out due to be live mid July 05

NVIX Product Sets

- Point to Point VLANs between 2 ports anywhere on the network
 - Port speed 10/100/1000 Mbps
 - Point to point circuits configured as trunk ports (suitable for onward connection to other layer 2 devices if required)

NVIX Product Sets

- Point to multipoint close user group VLANs
 - Port speed 10/100/1000 Mbps
 - Single Mac address / single VLAN AUP
 - E.G. The NWIX peering LAN

NVIX Solution Delivery

- NWIX will not deliver end user services therefore solution delivery requires partners
 - ISP make use of the layer 2 services to deliver their existing product set or expand their own networks
 - ISP/ASP's deliver existing and develop new product sets over the layer 2 service
 - Outsourced IT suppliers provide inter-organisation intranet products over the layer 2 service
 - Content providers deliver content distribution over the layer 2 services

NVIX Business Drivers

NWIX is gaining leverage from the following

- Traffic aggregation over a common high capacity core
- Individual circuits kept private and secure
- Diverse user based provides diverse revenue streams
- Geographic reach of the network delivers cost effective solutions
- Open to all partnership approach makes products complimentary not competitive to service provider solutions

NVIX Any Questions

