



UKNOF Annual Report

UKNOF Annual Meeting
12th September 2018

Keith Mitchell
UKNOF

Current Status



- We have run 41+ successful meetings 😊
~40-350 attendees each time
- Mailing list of ~1500 people
- Programme Committee
- Advisory Committee
- Board
- Committed regular volunteers
- Secure ongoing financial base

UKNOF Activities



- Meetings 3 times/year
 - Current, interesting, stimulating, relevant sharing of knowledge, experiences and best practices
 - Wider-ranging and less specific remit than other UK Internet bodies
 - OPEN to all, bring in new blood
 - Bring world-class international speakers to UK audience
- Mailing list discussions
- LinkedIn, Facebook, Twitter, YouTube/Google+ groups

2018 Key Points



- Created process for PC appointment of Board Director
- Steady growth in attendance
- Core of regular loyal sponsors
- Challenges to our sustainability model
- Slight decrease in reserves
- GDPR compliance

Meetings in 2018

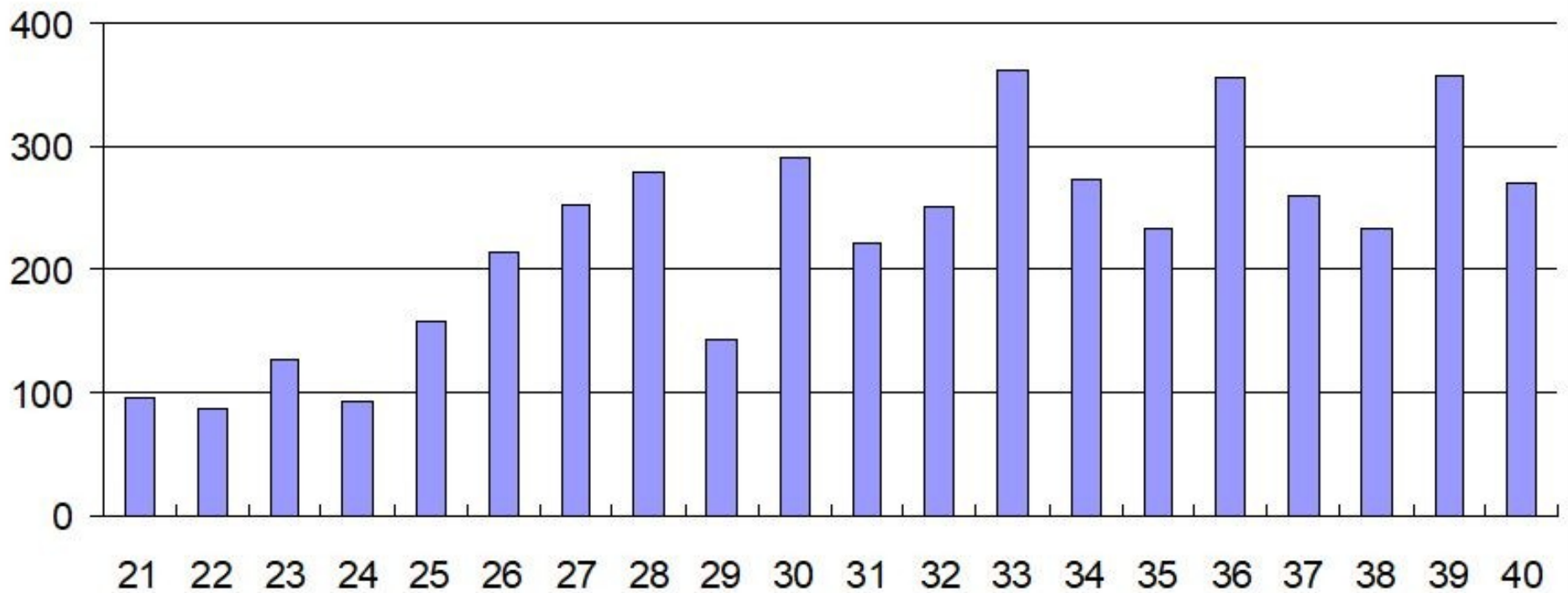


- Growing numbers in London and Manchester
- Roaming meeting attendance more variable
- First time attendees remaining static around 30%
- Attendee diversity fairly static
- Cancellations and no-shows increasing

Attendance



Registrations



Challenges in 2018



- Industry consolidation and re-structuring making sponsorship challenging
- Costs increasing across the board
- Need to encourage new blood, community participation, junior staff attendance
- Working on “Meeting Funding Strategy” to address this:
 - mixture of sponsorship, patronage, registration fees

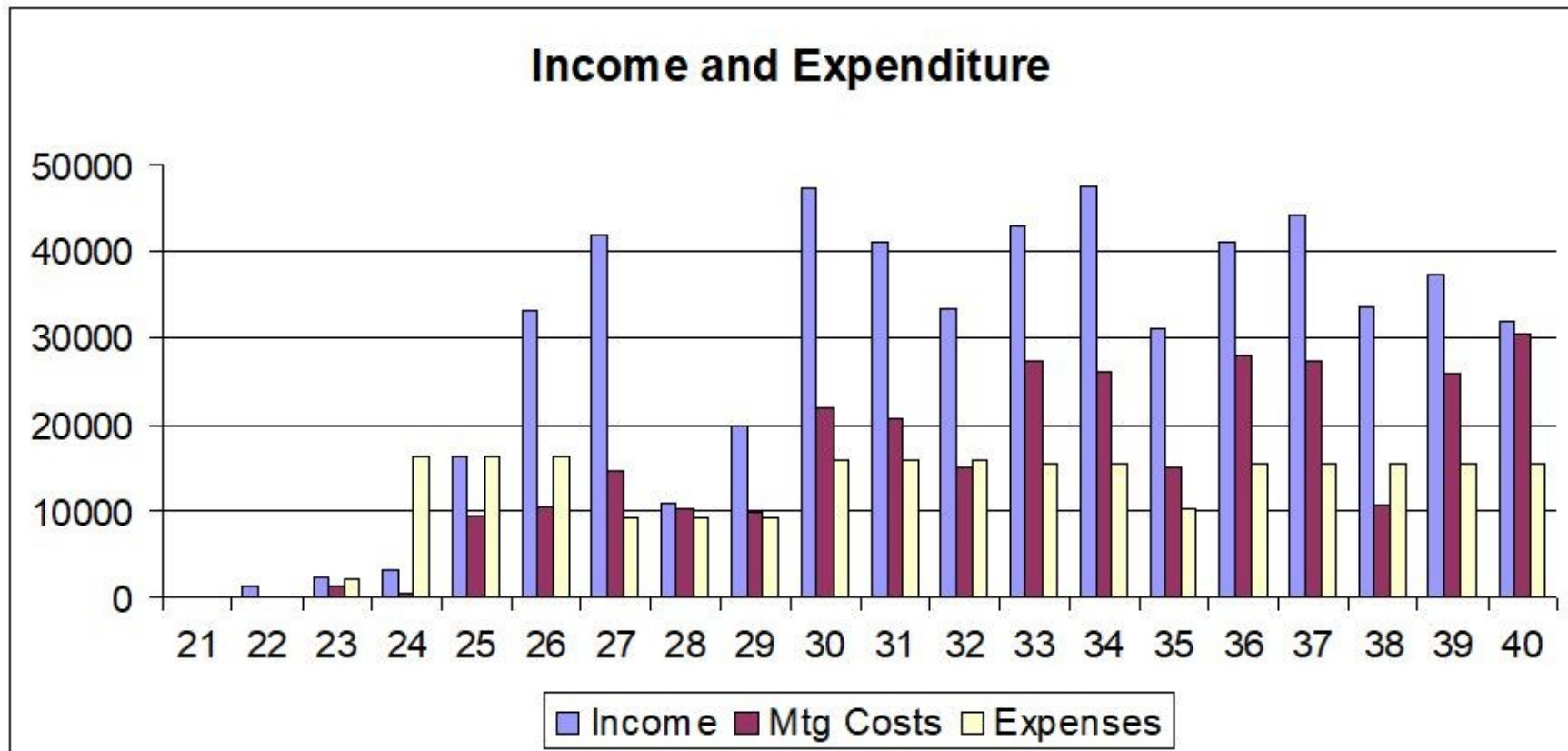
Sustainability



- Venues for 200->300+ attendee meetings (& catering) need to be paid for
- Keeping attendance mainly free so far meant raising sponsorship funds
- Raising sponsorship funds needs dedicated professional approach
- Funds raised need to pay for individuals' time to do this, as well as cover meeting costs
- UKNOF reimburses the time of individuals who make significant time commitment

UKNOF Running Costs

- Typically about £15-30k per meeting:
 - At least £100/attendee/day
 - venue, catering, A/V hire
 - varies by city
 - also admin, badges, connectivity, travel, misc expenses
 - plus re-imbursed time:
 - 4 months @ ~100hrs/month of some Directors' time
 - aim to compensate these at £30/hour as we can afford it
 - compensated Directors submit fixed quotation for services at start of each year as input to Budget
- Detailed accounts are presented at Annual Meeting, and always available on request

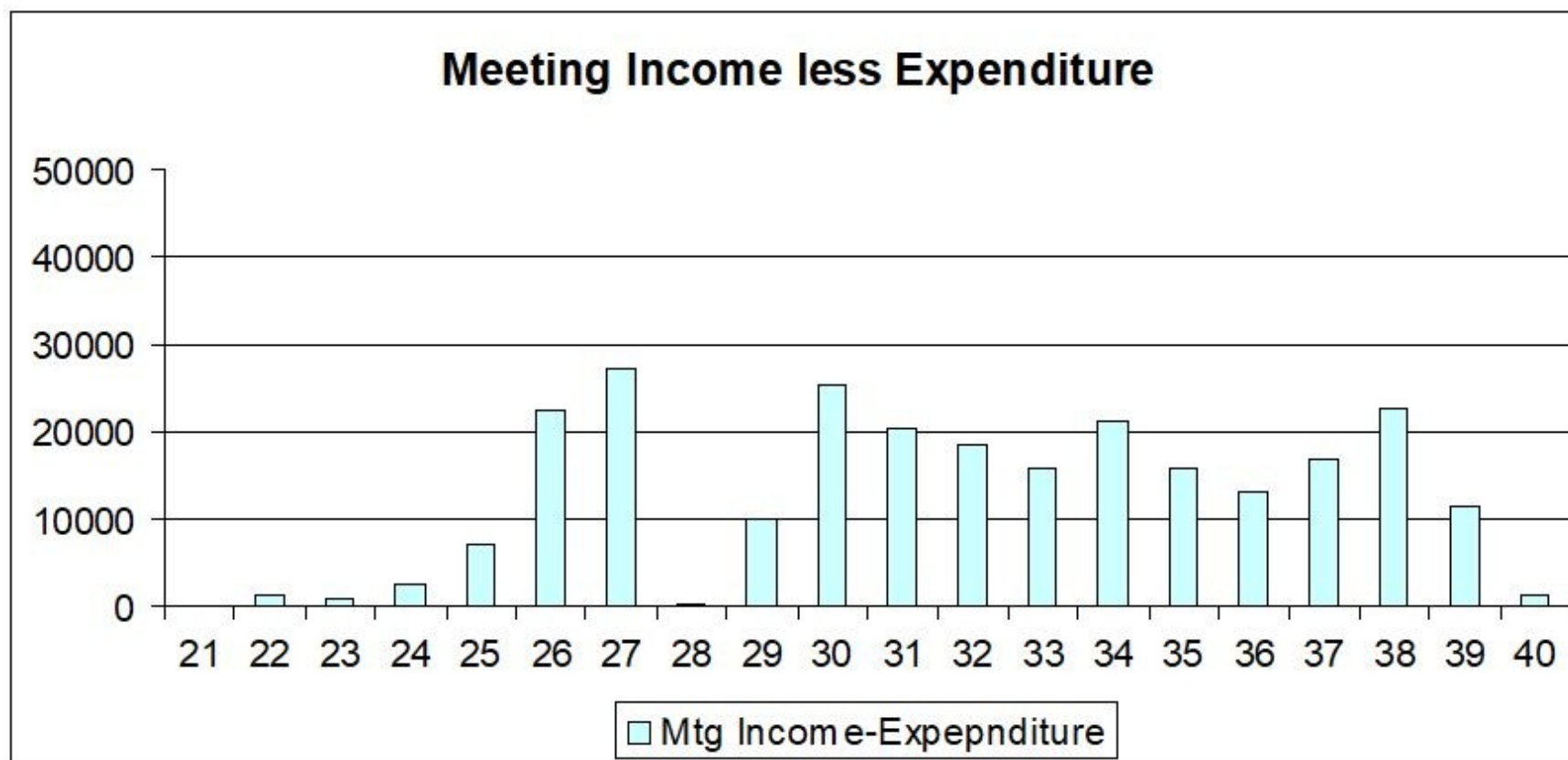


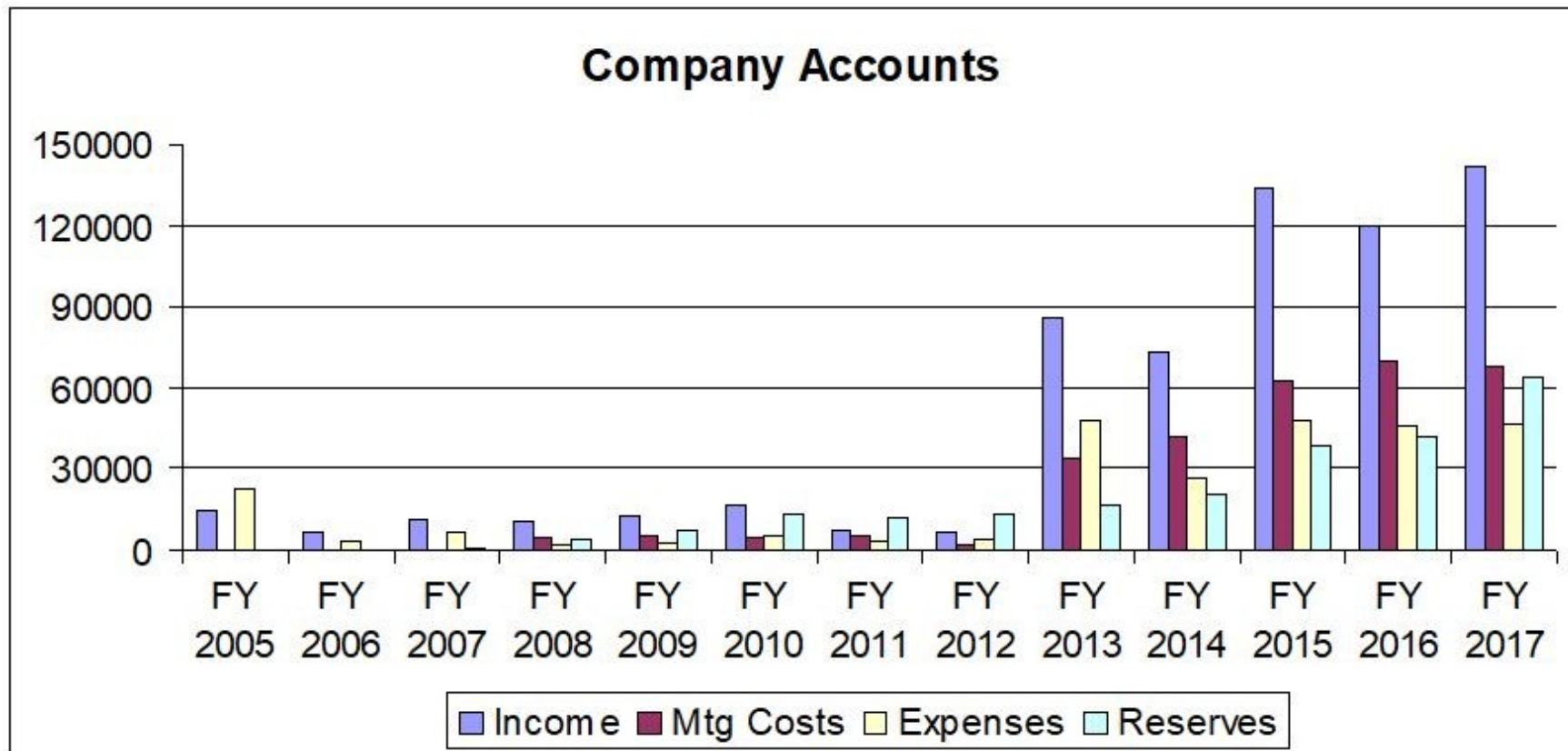
Funding Model



- Non-profit
- We have to date avoided charging meeting registration fees
- This has been possible through regular committed meeting vendor sponsors
- Sponsorship has been getting more challenging
- We have a good operating cash buffer, 1-2 meeting reserve, though slightly depleted in 2018
- Introducing nominal registration charging (from £50) for UKNOF42
 - we will continually review the charging scheme for future meetings

Per-meeting Margin

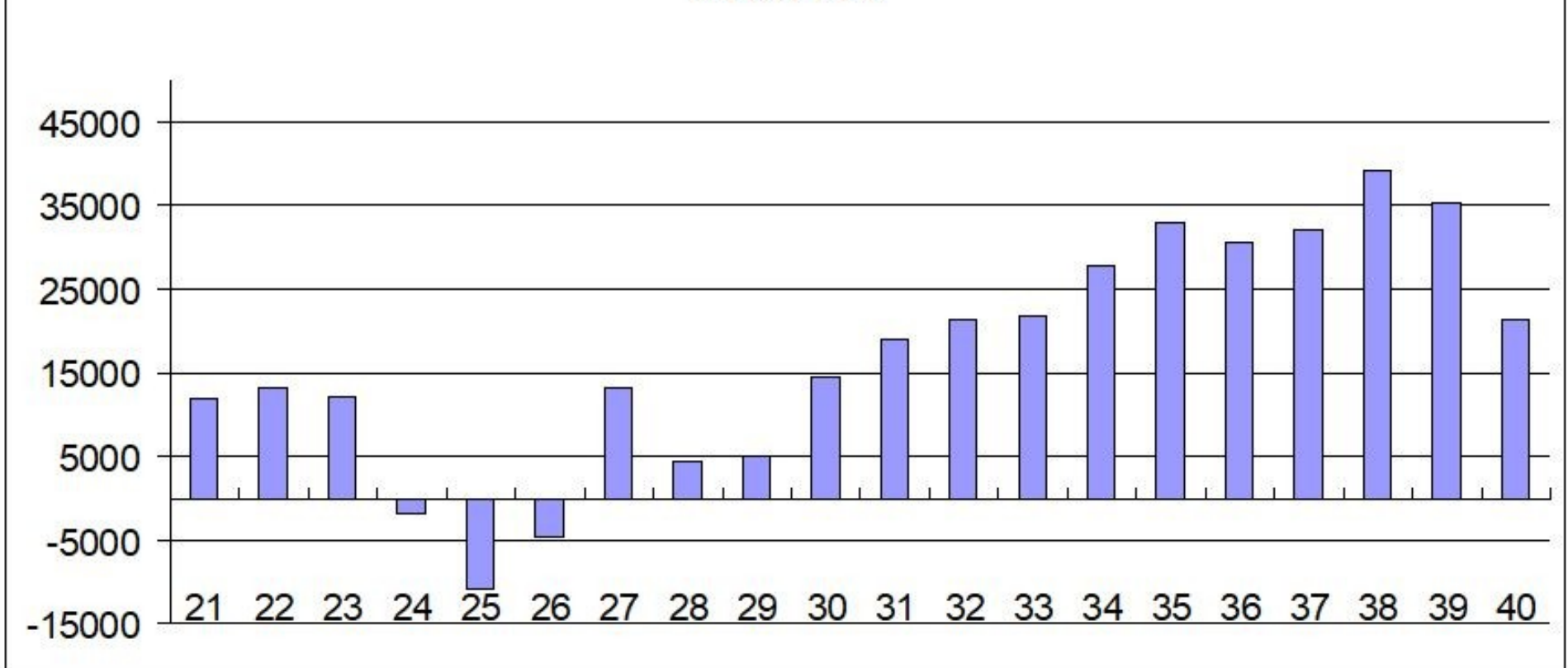




Cash Reserves



Reserves



Programme Content

- We take seriously ensuring high-quality content at UKNOF
- All submissions are scored by the PC, these scores are compared to survey feedback
- Strong submissions in 2018
 - contributions encouraged !
- Sponsor and Submitted talks are accepted on very different criteria
 - meeting sponsorship and talk submission are not generally permitted by the same organisation at the same meeting
 - the PC does however give feedback to sponsors to help them tailor their talks for our audience

Programme Committee

- 14 volunteers
- <https://uknof.org.uk/pc>
- Chair:
 - Chris Russell
- Co-Chairs:
 - Cathy Almond
 - Fearghas McKay
- Ensures supply of interesting presentations
- Appoints Board Director (*new*)
- Ideas and suggestions to: <pc@uknof.org.uk>

UKNOF Systems



- Website, Indico, Mailman, Wiki and DNS have been hosted under managed contract with Mythic Beasts for past 2 years – seems to be working well
- New (overdue !) website design has been commissioned from Bamboo Mcr, live by year-end
- Major upgrade to Indico v2 is in pipeline, ideally before UKNOF42
- Board has created Data Protection Policy to ensure we remain GDPR-compliant
 - some minor changes to registration process
- Partners Portfast and Bogons provide meeting connectivity and webcasting
- We could do with some volunteer help for e.g content updates, moderation

UKNOF Governance

- Principle has been to put things on a stable footing, without over-thinking or creating structure with too much overhead
- We are **not** running monopoly, mission-critical national Internet infrastructure here !
- Board accountable to community through stakeholder *non-profit* Internet organisations
- Implemented to date via *Advisory Committee* of individual representatives appointed by these organisations
- AC appointment is by invitation from Board

UKIF Ltd and UKNOF



- The UK Internet Forum (UKIF Ltd) was set up as an Internet trade association in 2005
 - Public company limited by guarantee
 - Operated on not-for-profit basis
- Hosts UKNOF secretariat:
 - Book-keeping, invoicing, holds bank accounts
 - Supporting UKNOF its only activity for past 12+ years
- UKIF legal entity dedicated to supporting UKNOF

UKIF Board



**Denesh Bhabuta
(Executive)**



**Dr Willie Black
(Chair)**



**Keith Mitchell
(Managing Director)**



Liz Stevens



Nigel Titley



Steve Dyer

Board Powers and Duties



- <https://uknof.uk/board>
- The Board:
 - can appoint and remove committee members
 - signs off finances
 - can be natural persons only
 - has usual Company Director fiduciary duties
- 1/3rd of Board step down for reappointment at UKIF AGM each year
 - Steve Dyer and Willie Black in 2018

Advisory Committee

- <https://uknof.uk/ac>
- Comprises the following organisation representatives:
 - BBC: Brandon Butterworth
 - IXLeeds: Andy Davidson
 - ISC: Stephen Morris
 - LINX: Kurtis Lindqvist
 - LONAP: Will Hargrave
 - JANET(UK): Rob Evans
 - RIPE NCC: Serge Radovicic
- Attend UKNOF Annual Meeting and have Board/Fiscal oversight

Governance Evolution



- UKNOF has grown its *own* community, overlapping with other UK “*i-orgs*”, but now distinct
- Is there some way to have more direct accountability to those who contribute and participate, without heavyweight governance approach ?
- Strategy is to enhance UKNOF accountability to the community without heavyweight structures/process
- e.g. migrate over time to having a mixture of elected and appointed Board seats

Governance Evolution



- First step during 2018 was for stakeholder appointment of one Board seat
- Programme Committee put in a lot of volunteer effort, hence recognised as key stakeholders
- Board created process, in consultation with PC and AC, for PC to appoint Board Member
- This resulted in Liz Stevens' appointment
- This appointment is in an individual capacity for a 2-year term, *not* as a representative of the PC
- Additionally, PC Chair now has non-voting participation in Board meetings

Thoughts & Questions



- Status quo seems to be mostly working
 - what could we do better ?
- Addressing sustainability challenges through Meeting Funding Strategy
- Do we want to create further paths for stakeholder Board seat appointments
 - if so, what/how ?
 - succession planning considerations
- UKNOF's role in addressing industry-wide diversity issues ?
- What should be UKNOF's 2019 priorities ?

Questions Discussion ?